



## **María José Monti**

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Maria Jose (Majo) Monti is a Leadership, Career & Business Coach with more than 22 years in leadership roles in 4 different geographic regions and in over 30 markets working in Business Development, Emerging Markets Consulting and Executive/Career/Life Coaching for C-Level executives & Emerging Leaders. She has a vast international network of contacts in Latin America, the US & Spain.

Since 2010, she has been working successfully with hundreds of clients from Latin America, the US and Spain. Her Assessment & Coaching Programs include: Personality Assessments | 360 & Feedback Coaching Individual Executive & Career Coaching | Business Development | Strategic Job Search | Leadership Development & Personal Branding | C-Level Executive On-boarding & transitioning / Expat reallocation | Change Management | Balance Leaders & Stress Management | Women Leadership.

Majo started her professional career at IBM Argentina working for 4 years in the Finance and Treasury Department. The next 17 years, she held the role of Senior Director for International Banking at Citi where she developed, sold and implemented client solutions in Latin America, the US and Asia working from Buenos Aires, Miami and Singapore.

In her role as Executive Coach & Business Consultant of NewLink Group, her work primarily focused on providing business development, brand recognition and strategic communications in the US and Latin America. Finally, as Commercial Director of Frontier Strategy Group, Majo worked with CEOs and their leadership teams to help them outperform in Emerging Markets.

She graduated with a Bachelors Degree in Business Administration from Universidad de Buenos Aires in Argentina and obtained her Postgraduate “Programa Desarrollo Directivo” in Business Administration at the IAE of Universidad Austral in Buenos Aires.

She was certified as Executive Coach in 2010 by the International Coach Federation (ICF). Majo is a member of the Institute of Coaching (Harvard Medical School / McLean Hospital)

She participated in the Global CEO Program at the IESE Business School, in the Public Program for Local Communities and Leadership Development at IAE and was trained in economics & political science at Florida International University. She has a Lay Ministry certification provided by Barry University.

She is fluent in Spanish and English and has a working knowledge of Portuguese.

References @ <https://www.linkedin.com/in/mariajosemonti> or upon request.